



October 12, 2022

To Whom it May Concern:

John Barchella, owner of JEB CONSTRUCTION LLC based in Poughkeepsie, NY has proven to provide knowledgeable representation of CFI products for over six years.

In that time, John has been persistent and creative in helping customers solve unique coating-related issues, especially where corrosion, abrasion and chemical resistance was key. He has gone above and beyond in successfully representing CFI products with customers of all sizes.

As an example, John was especially successful in helping recommend and demonstrate one of CFI's unique products, U-104 Aluminum-Filled Moisture Cured Urethane with a major railroad. While this product has been available for decades, it is unique. John helped demonstrate the product resulting in the railroad's solving a sizable corrosion-related problem.

If you have any questions about John or his diligence in helping customers solve problems, please feel free contact me.

- Lou

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